

◆ **Updated 9/2011**  
◆ **Air Compression Equipment**

***Sullivan-Palatek***

1201 West US Highway 20  
Est. 1984; Distrib. – International, National  
Steve Van Loan, President/COO  
Rotary Screw Air Compressors (3563)  
Linda Waldo, Accounting Manager  
(219) 874-2497 ext. 113  
Telephones: (219) 874-2497 1-800-438-6203  
Fax: (219) 872-5043  
E-mail: [info@palatek.com](mailto:info@palatek.com)  
Website: [www.palatek.com](http://www.palatek.com)  
Employees: 45

***Sullair Corporation***

3700 E. Michigan Blvd.  
Est. 1965; Distrib. - National, International,  
Regional, Local Henry Brooks, President  
Air Compression & Related Equipment (3563)  
Diesel and Electric Blast Hole Drills, Air Tools  
Telephones: (219) 879-5451 Fax: (219) 874-1252  
1-800-SULLAIR (785-5247)  
Web Address: [www.sullair.com](http://www.sullair.com)  
Email: [excellence.center@sullair.com](mailto:excellence.center@sullair.com)  
Employees: 550 U.S. Employees

***DVT (Dekker Vacuum Technologies)***

935 S.Woodland Ave.  
Rick Dekker, President  
Air Compression & Related Equipment (3563)  
Jan Dekker, Contact  
Telephone: 219-861-0661/888-925-5444  
Fax: 219-861-0662  
Email: [sales@dekkervacuum.com](mailto:sales@dekkervacuum.com)  
Website: [www.dekkervacuum.com](http://www.dekkervacuum.com)

***Vanair Manufacturing Inc.***

10896 West 300 North  
Greg Kokot, President  
Ralph Kokot, CEO  
Air Compression & Related Equipment (3563)  
Telephone: 800-526-8817 Fax 219-879-5800  
Email: [sara.tilden@vanair.com](mailto:sara.tilden@vanair.com) [www.vanair.com](http://www.vanair.com)

◆ **Apparel & Other Textile Products**

***St. Andrews Products, Inc.***

500 Mariner Drive  
Est. 1989; Distrib. - National, Regional, Local  
James Strzelecki; Tom Kelley, President  
Golf Accessories/Tournament Gifts (2389)  
Telephone: 800-628-9922 ext. 538 Fax: (219)879-1570  
Email: [tbkelley@sap-corp.com](mailto:tbkelley@sap-corp.com)  
Website: [www.st.andrewsproducts-golf.com](http://www.st.andrewsproducts-golf.com)  
Employees: 45

***Burnham Glove Co.***

1601 Ohio St./P.O. Box 276  
Est. 1891; Distrib.-National, International  
Roger L. Frye, President 574-360-9782 Cell  
Dress & Work Gloves (2381)  
Leather Gloves & Mittens (3151)  
Piece Goods, & Other Dry Goods (5131)  
Telephone: (219) 874-5205 Fax: (219) 874-5206  
Email: [4gloves@burnhamglove.com](mailto:4gloves@burnhamglove.com)

***Environmental Safety***

700 West 6<sup>th</sup> Street  
Est. 2010; Distrib-National  
Mike Olling, President  
Telephone:219-879-9000 Fax: 219-879-9019  
E-mail: [mike@buyfromesp.com](mailto:mike@buyfromesp.com)  
Website: [www.buyfromesp.com](http://www.buyfromesp.com)

***Stauffer Glove & Safety***

202 Woodcreek Dr  
Est. 1998; Distrib.-National  
Edgar Stauffer – President  
Ray Henry – Plant Manager  
Telephone: (219) 871-0866 Fax: (219) 871-0868  
E-mail: [sales@stauffersafety.com](mailto:sales@stauffersafety.com)  
Website: [www.stauffersafety.com](http://www.stauffersafety.com)  
Employees: 120 company; 12 branch

◆ **Automotive & Related Products**

***Sprague Devices-Division of CVG***

527 W. U.S. Highway 20  
Joseph Kelly, General Manager  
Est. 1941; Distrib. – Regional,Local,International  
Windshield Wiper Systems (3714)  
Telephone: (219) 872-7295 Fax: (219) 873-4578  
Toll Free: 1-800-245-7691  
Email: [info@cvgrp.com](mailto:info@cvgrp.com)  
Web Address: [www.cvgrp.com](http://www.cvgrp.com)  
Employees: 135

***Federal Mogul Corp., VSP Wipers***

402 Royal Road  
Est. 1984; Distrib. - International  
Mark Dranchak, Plant Manager  
Automotive Accessories,  
Windshield Wiper Components (371)  
Telephone: (219) 872-5150 Fax: (219) 873-0588  
Web Address: [www.federalmogul.com](http://www.federalmogul.com)  
Employees: 325

## INDUSTRIAL DIRECTORY

### ***KTR Corporation***

122 Anchor Road, P.O. Box 9065  
Est. 1988; Distrib-National,Regional, Intl  
Bill Ketchum, President  
Power Transmission Equipment (3568)  
Telephone: (219) 872-9100 Fax: (219) 872-9150  
E-mail: [w.ketchum@ktrcorp.com](mailto:w.ketchum@ktrcorp.com)  
Website: [www.ktrcorp.com](http://www.ktrcorp.com)  
Employees: 47

### ***ITW Ramset/Redhead***

1919 E. U.S. Highway 12  
Est. 1952; Distrib. - International  
Brian Michon, Plant Manager  
Concrete Anchoring System (3446)  
Telephones: (219) 874-4217 Faxes: (219) 874-7035  
1-800-348-3231 1-800-368-3844  
Website: [www.itwredhead.com](http://www.itwredhead.com)  
Union: Intl Assoc of Machinists  
& Aerospace Workers (59) Employees: 55

### ◆ **Building Materials, Manufacturing**

#### ***GAF Materials Corporation***

505 N. Roeske Ave.  
Dinby Snell, Plant Manager  
Est. May 1999; Dist: Regional  
Building Materials (2952)  
Telephone: (219) 872-1111 Ext. 1000  
Fax: (219) 878-9747  
E-mail: [dsnell@gaf.com](mailto:dsnell@gaf.com) Website: [www.gafmc.com](http://www.gafmc.com)  
Employees: approx. 150

### ◆ **Chemical & Allied Products**

#### ***Criterion Catalyst Company, L.P.***

1800 East U.S. 12  
Est. 1988; Distrib - National, International  
Previously: 1951 (American Cyanamid)  
Geno Tolari, Site Manager  
Catalyst Products (2819)  
Telephone: (219) 874-6211 Fax: (219) 861-4254  
Union: International Chemical Workers Union  
Website: [www.shell.com](http://www.shell.com)  
Local #493 (55 employees) Employees: 75

#### ***Rexford Rand Corporation***

206 Woodcreek/P.O. Box 9005  
Est. 1983; Distrib. - National  
Albert Ancel, President  
Ron Casbon, Plant Manager  
Chemical Specialties (2842)  
Email: [aancel@rexfordrand.com](mailto:aancel@rexfordrand.com)  
Telephone: (219) 872-5561 Fax: (219) 872-4571  
Employees: 10

#### ***United States Aluminate Corporation (USALCO)***

1750 East Hwy 12  
Peter Askew, Owner/Tom Riley, VP Operations  
Telephone: (443) 815-0281 (219) 873-0914  
Fax: (410) 918-2240  
Employees: 10 Email: [triley@usalco.com](mailto:triley@usalco.com)

### ◆ **Construction, Heavy**

#### ***Brown Inc. Bulk Transport Corp.***

U.S. Highway 20  
Est. 1951; Distrib. - Local  
Val Blumenfeld  
Telephone: (219) 872-8618 Fax: (219) 879-0891  
Union: Operating Engineers Local #150  
Teamsters Local #142 and #135  
Email: [lkuzdas@bibtc.com](mailto:lkuzdas@bibtc.com)  
Employees: 35

#### ***Mersino Dewatering***

600 Lumber Center Road  
Est. 2009; Distrib - Local  
Chris Mersino  
Telephone: (219) 210-3477 Fax: 219-210-3385  
Website: [www.mersino.com](http://www.mersino.com)  
Email: [central@mersino.com](mailto:central@mersino.com) Employees: 20

#### ***Tonn & Blank Construction***

Alverno Construction Corp Division  
1623 Greenwood Ave.  
Est. 1922; Distrib. - Regional  
Jon Gilmore, President & CEO  
Construction (1510)  
Telephone: (219) 879-7321 Fax: (219) 873-0210  
Website: [www.tonnandblank.com](http://www.tonnandblank.com)  
Email: [info@tonnandblank.com](mailto:info@tonnandblank.com)  
Union: Various construction trades  
Employees: Varies, Seasonally

#### ***Woodruff & Sons, Inc.***

2125 E. U.S. Highway 12, P. O. Box 450  
Est. 1946; Distrib. - National  
Roy J. Woodruff, President  
Todd R. Bell, Project Manager  
Underground Utility Contractors (1623)  
Telephone: (219) 872-8605 Fax: (219) 879-5339  
E-mail: [toddb@woodruffandsons.com](mailto:toddb@woodruffandsons.com)  
Union: Teamsters Local #, Operators Local #150,  
Laborers Local #81 Employees: 40

## INDUSTRIAL DIRECTORY

### ◆ Construction; Materials

#### ***Illiana Block & Brick, Inc.***

2001 W. Dunes Hwy, P. O. Box 447  
Est. 1950; Distrib. - Regional  
William Critser, President  
Cement Blocks, Bricks & Accessories (3271),  
Rockwood Retaining Walls  
Telephone: (219) 872-7277 Fax: (219) 872-6334  
Website: [www.illianablock.com](http://www.illianablock.com)  
Union: Teamsters Employees: 12

#### ***Smith Ready Mix, Inc.***

3608 Michigan Blvd.  
Mail address: P.O. Box 489, Valparaiso, 46384  
Parent Co. - Smith Ready Mix, Inc.  
251 W. Licolnway Ave., Valparaiso 46383  
Est. 1973; Distrib. - Local  
Douglas J. Smith, President  
Ready Mix Concrete (3273)  
Telephone: (219) 874-6219 Fax: (219) 465-4025  
Union: Teamsters Union #135  
Email: [dougsmith@smithreadymix.com](mailto:dougsmith@smithreadymix.com)  
Employees: Seasonal, approx. 12

### ◆ Custom Signs

#### ***Weber Sign Service***

8707 W Hwy 20, PO Box 211  
Est. 1937; Distrib. - Regional  
William Weber, Owner  
Custom Signs (3993)  
Telephone (219) 872-3727 Fax: (219) 879-3241  
Union: IBEW & Sign & Pictoral  
Employees: 4  
Email: [wpkaweber@comcast.net](mailto:wpkaweber@comcast.net)

### ◆ Die Cast Machinery Manufacturing

#### ***Frech USA, Inc.***

6000 S. Ohio St.  
Est. 1979; Distrib. - National  
Robert Tracy, General Manager  
Sales & Service and Assembly of Die Cast  
Machinery (3452)  
Telephone: (219)874-2812 Fax: (219) 874-2434  
[rtracy@frechusa.com](mailto:rtracy@frechusa.com)  
Website: [www.frechusa.com](http://www.frechusa.com) Employees: 11

### ◆ Electric & Electronics

#### ***Advanced Communications Inc.***

201 Woodcreek Est. 1999  
Kevin Warnke - President  
Telephone: (219) 874-3333 Fax: (219) 874-5330

E-Mail: [sales@advancedcom.biz](mailto:sales@advancedcom.biz)  
System Low voltage Contractor Employees: 10

#### ***Caddo Connections, Inc.***

2833 Goldring Road LaPorte, IN 46350  
Est. 1979; Distrib. - National  
Ronald Caddo, President  
Wiring Harnesses & Instrument Panels (3679)  
Telephone: (219) 874-8119 Fax: (219) 873-0003  
Email: [caddoinc@comcast.net](mailto:caddoinc@comcast.net)  
Employees: 22

#### ***Dage-MTI of Michigan City, Inc.***

701 N. Roeske Avenue  
Est. 1955; Distrib. - International  
John & Peggy Moore, Owners  
Analogue digital video cameras and monitors (3651)  
Telephone: (219) 872-5514 Fax: (219) 872-5559  
E-mail: [peggy@dagemti.com](mailto:peggy@dagemti.com)  
Web Address: [www.dagemti.com](http://www.dagemti.com)  
Employees: 10

#### ***Ronard Industries, Inc.***

1005 E Michigan Blvd., P.O. Box 708  
Est. 1964; Distrib. - International  
Leonard Olken, President  
Electronic Components (3679)  
Tube and Steel Fabrication  
MFG Antenna Installation Hardware  
Telephone: (219) 874-4801 Fax: (219) 872-6681  
National: (800) 874-7634 Fax: (800) 987-8108  
Website: [www.ronard.com](http://www.ronard.com) Email: [ronard@adsnet.com](mailto:ronard@adsnet.com)  
Employees: 21 (10 seasonal)

#### ***Teaco, Inc.***

2117 Ohio Street, P. O. Box E  
Est. 1976; Distrib. - Regional  
Ross Terry, President  
Contract Manufacturing - Electronic Assembly(3613)  
Telephone: (219) 874-6234 Fax: (219) 874-6080  
Email: [rossterry@comcast.net](mailto:rossterry@comcast.net)  
Employees: 13

### ◆ Environmental; Waste Processing & Equipment

#### ***Cadence Environmental Energy Inc.,***

One Cadence Park Plaza, (Corporate Office)  
Est. 1975; Distrib. - International  
Theodore J. Reese, President  
Waste to Energy Technologies (4953)  
Telephone: (219) 879-0371 Fax: (219) 879-0390

Web Address: [www.cadencerecycling.com](http://www.cadencerecycling.com)  
Email: [tjreese@cadencerecycling.com](mailto:tjreese@cadencerecycling.com) Employees: 12

◆ **Filtration Products & Mfg**

**Blocksom & Company**

Corp. Office: 450 St. John Rd. Ste. 710  
Plant: 420 East 5<sup>th</sup> at Canal St.  
Est. 1919; Distrib. - National, International  
Doug Smith, Chairman Andy Swan, President  
Air Filtration (3564)  
Telephone: (219) 874-3231 Fax: (219) 874-9785  
E-mail: [aswan@blocksom.com](mailto:aswan@blocksom.com)  
Union: Steelworkers UIU Local #655 (50)  
Employees: 40

**Fiberbond Corporation**

110 Menke Road  
Est. 1978; Distrib. - National, Intl, Regional  
Dan Dobbins, President  
Air Filters (2297)  
Telephone: (219) 879-4541 Fax: (219) 874-7502  
E-mail: [dan.dobbins@fiberbond.net](mailto:dan.dobbins@fiberbond.net) Employees: 150

**Filter Specialists, Inc., (FSI)**

100 Anchor Road, P. O. Box 735  
Est. 1972; Distrib. - International  
Bernie Faulkner, President  
Liquid Filtration Equipment (3569)  
Telephones: (219) 879-3307 1-800-348-3205  
Fax: (219) 877-0632 E-mail: [sales@fsifilters.com](mailto:sales@fsifilters.com)  
Web Address: [www.fsifilters.com](http://www.fsifilters.com)  
Employees: 150

**Filtration Plus, Inc.**

4208 N. 900 West (S. Woodland Ave.)  
Est. 1979; Distrib. - National, International  
Aaron Turk, President  
Liquid Filter Bags (3081)  
Telephone: (219) 879-0663 Fax: (219) 879-0670  
Employees: 32

**Micron Technologies**

700 W. Michigan Blvd. P.O. Box 8904  
Dick Kirsigalvis, Owner  
Air Filters (3677)  
Phone (219) 879-8545

◆ **Food Products**

**Hearthside Food Solutions LLC** (formerly Michigan City Baking Company)

Bob Wojick, General Manager  
502 U.S. 20 West  
Est. 1998; Distrib. - National  
Telephone: (219) 873-1880 Fax: (219) 873-1882  
Employees: 315

**Vitamins, Inc.**

1700 E. U.S. Highway 12  
Est. 1957; Distrib. - National, International  
Darin Salyer, Plant Manager  
Nutritional Food Ingredients (2041)  
Telephone: (219) 879-7356 Fax: (219) 879-4858  
Union: Teamsters Local 135 (20) Employees 23

*Williams, West & Witt's Products Co. d/b/a*

**Integrative Flavors**

3501 W Dunes Hwy Est. 1938; Distrib. - National  
Georgeann Quealy, President  
Brian Quealy, VP  
Soup Bases & Gravy Mixes (2034)  
Telephone: (219) 879-8236 Fax: (219) 879-8237  
Websites: [www.integrativeflavors.com](http://www.integrativeflavors.com)  
Email: [sales@integrativeflavors.com](mailto:sales@integrativeflavors.com)

◆ **Glass Products & Manufacturing**

**Schultz Properties, Meyer Glass & Mirror Co.**

202 W. Harrison St.  
Dennis Schultz, President  
Window and Door Manufacturing  
Glass Windows (3463)  
Telephone: (219) 874-6464  
Email: [mgmkb@sbcglobal.net](mailto:mgmkb@sbcglobal.net)

**Trainor Glass**

760 Highway 212  
Telephone: (219) 878-2244 Fax: (219) 878-2255  
Email: [jim.juers@trainorglass.com](mailto:jim.juers@trainorglass.com)  
Web Address: [www.trainorglass.com](http://www.trainorglass.com)

◆ **Heating, Mechanical & Solar**

**Weil-McLain**

500 Blaine Street  
Est. 1881; Distrib. - International  
Dave Kowalski, President  
Hydronic Heating Equipment (3443)  
Telephone: (219) 879-6561 Fax: (219) 872-0733  
Website: [www.weil-mclain.com](http://www.weil-mclain.com)  
Union: GMP International Molders  
& Allied Workers (390) Employees: 350

Website: [www.mulhernbelting.com](http://www.mulhernbelting.com)

◆ **Housewares**

***Sammann Company***

9935 E. Highway 12, P. O. Box 739  
 Paul Sammann  
 Est. 1952; Distrib. - National, International  
 Cutlery & Optical Devices, Reading Glasses (3421)  
 Telephone: (219) 872-4413 Fax: (219) 872-4695  
 1-800-348-2508  
 E-mail: [shears@sammann.com](mailto:shears@sammann.com)  
 Web Address: [www.sammann.com](http://www.sammann.com)  
 Employees: 10

◆ **Instruments & Related Products**

***Current Midwest***

601 Sheridan  
 Est. Unkown Distrib – National  
 Tom Engwert, President  
 Electric Motor Maintenance  
 Telephone: (219) 391-0109 Fax: (219) 397-5108  
 Email: [sales@currentmidwest.com](mailto:sales@currentmidwest.com)  
 Website: [www.currentmidwest.com](http://www.currentmidwest.com)  
 Employees: 5

***Dwyer Instruments, Inc.***

102 Hwy 212 P.O. Box 373  
 Est. 1955; Distrib. - National, International  
 Stephen Clark, Chairman  
 Industrial Instruments & Controls (3823)  
 Telephone: (219) 879-8868 Fax: (219) 879-8868  
 E-mail: [info@dwyer-inst.com](mailto:info@dwyer-inst.com)  
 Website: [www.dwyer-inst.com](http://www.dwyer-inst.com)  
 Employees: 197

◆ **Machining Equipment; Manufactured**

***FiTech, Inc., Division of Ashley Ward, Inc.***

2031 Tryon Rd.  
 Est. 1984; Distrib. – National Employees: 30  
 Todd Tirota, Ops Mgr  
 Screw Machine Products (3451)  
 Telephone: (219) 879-4177  
 E-mail: [tirota@ashleyward.com](mailto:tirota@ashleyward.com)  
 Website: [www.ashleyward.com](http://www.ashleyward.com)

***Mulhern Belting, Inc.***

910 Hwy 212  
 Est. 1932; Distrib – National  
 Pat Mulhern, President  
 (Conveyor Belting)  
 Telephone: (800) 253-6300 Fax: (201) 337-6540  
 Email: [sales@mulhernbelting.com](mailto:sales@mulhernbelting.com)

***Sandusky-Chicago Abrasive Wheel Co.***

1100 W. Barker Avenue  
 Est. 1951; Distrib. - National, International  
 Anthony Llorens, President  
 Abrasive Grinding Wheels (3291)  
 Telephone: (219) 879-6601 Fax: (219) 872-8139  
 Website: [www.sanduskychicago.com](http://www.sanduskychicago.com)  
 E-mail: [allorems@ameritech.net](mailto:allorems@ameritech.net)  
 Employees: 46

***Winn Machine, Inc.***

1808 Kentucky Street  
 Est. 1979; Distrib. - National  
 Damon D. Gasaway II, President  
 Specially Machined Parts (3599)  
 Telephone: (219) 879-6670 Fax: (219) 874-9104  
 Email: [dinawinnmac@yahoo.com](mailto:dinawinnmac@yahoo.com)  
 Employees: 15

◆ **Machine Fabrication**

***Freezing Systems & Service, Inc.***

107 Freyer Road  
 Est. 2008; Distrib. – Local  
 Chris Redlarczyk, President  
 Machine Fabrication  
 Telephone: (219) 879-6236  
 Email: [chris@freezingsystems.net](mailto:chris@freezingsystems.net)  
 Employees: 5

***Jet Fabricators, Inc.***

Highway 212, P. O. Box 266  
 Est. 1956; Distrib. - National  
 Larry E. Hussey, President & CEO  
 Metal Fabrication (3499)  
 Telephone: (219) 872-8611 Fax: (219) 872-7528  
 Web Address: [www.jetfab.com](http://www.jetfab.com)  
 Email: [jetfab@adsnet.com](mailto:jetfab@adsnet.com)  
 Union: Independent Employees: 35

***MCTD, Inc.***

200 Winski Drive, P. O. Box 738  
 Est. 1983, Distrib. – Local, International  
 Tim Johnson, Owner  
 Special Machinery, Tooling, Dies  
 Building & Maintenance (3544)  
 Telephone: (219) 874-7661 Fax: (219) 874-7684  
 E-mail: [mctd@mctdinc.com](mailto:mctd@mctdinc.com) Website: [mctdinc.com](http://mctdinc.com)  
 Employees: 20

## INDUSTRIAL DIRECTORY

### ***Peters & Marske***

311 State Highway 212 P.O. Box 9348  
Est. 1920; Distrib. – Local, Regional, National  
Todd A. Weist, President/General Manager  
Machining, Welding & Fabrication (3599)  
Telephone: (219) 872-8677 Fax: (219) 872-8679  
Email: [petersmarske@netnitco.net](mailto:petersmarske@netnitco.net)  
Employees: 10

### ***Sager Metal Strip LLC***

100 Boone Drive  
Est. 1987; Distrib. - International  
Roll Forming Conveyors, Custom Metal  
Fabrication and Laser Cutting (3535)  
Telephone: (219) 874-3609 Fax: (219) 874-3649  
E-mail: [sagerm@sagermetal.com](mailto:sagerm@sagermetal.com)  
Website: [www.sagermetal.com](http://www.sagermetal.com) Employees: 40

### ***Wozniak Tool & Die, Inc.***

1424 S Wozniak, LaPorte  
Est. 1985; Distrib. - National  
Ronald Wozniak, President  
Dies, Tools, Fixtures (3544) Water Jet Cutting  
Telephone: (219) 325-3949 Fax: (219)325-3579  
E-mail: [woztool@csinet.net](mailto:woztool@csinet.net)  
Employees: 10

## ◆ Metal, Primary Industries

### ***Arcelor Mittal USA***

*(formerly Mittal Steel USA)*  
*(formerly International Steel Group-ISG)*  
*(formerly Bethlehem Steel)*  
3001 Dickey Road, East Chicago 46312  
Est. 2005, Distrib. - International  
Mike Rippey, President & CEO  
Hot & Cold Rolled Steel Sheet, Galvanized  
Sheet, Steel Plate (3312)  
Phone: (EC)1.219.399.1200 or (BH)219.787.2120  
Website: [www.arcelormittal.com](http://www.arcelormittal.com)  
United Steelworkers USWA Locals 6787 and 9144

### ***Michiana Impreglon Center***

225 N Roeske Ave  
Tom Kramer  
Teflon & Powder Coating (3479)  
Telephone: 219-874-5010 Fax: 219-874-5080  
Email: [michianaimp@ameritech.net](mailto:michianaimp@ameritech.net) Employees 4

### ***Midwest Wheelcoaters***

800 Royal Road  
Est. 1995; Distrib.-Local, Regional  
Rich Hamm, Owner Powder Coatings (3479)  
Telephone: (219) 874-0099 Fax: (219) 874-0068  
E-mail: [mcfoffice@midwestfinishing.com](mailto:mcfoffice@midwestfinishing.com)  
Employees: 25

### ***United States Steel***

*(formerly National Steel Corp. Midwest Division)*  
101 E 129<sup>th</sup> St. East Chicago IN, 46312  
Est. 2003; Distrib. - National, Regional, Local  
Finished Steel (3325) John Price, General Manager  
Keith Kolb, Manager of Employee Relations  
Telephone: 1.219.888.6995  
Website: [www.ussteel.com](http://www.ussteel.com)  
Union: United Steelworkers of America - Locals 6103  
& 8985 (1319) Employees: 1518

### ***Triplex Plating Inc.***

1555 E. US Hwy 12  
Est. 1939; Distrib. - Regional  
James R. Baldwin, President  
James A. Baldwin, CEO  
Zinc Plating (3471)  
Telephone: (219) 874-3209 Fax: (219) 879-9607  
Union: Employee Assoc. Employees: 25-35

## ◆ Metal Products

### ***Central States Mfg. Inc.***

2051 Tryon Rd.  
Est. 1997; Distrib.-Local,Regional  
Rick Carpenter, President  
Debbie Richards, GM Operations  
Steel Roofing & Siding (3448)  
Telephones: (219)879-4770 1-800-638-2565  
Fax: (219)879-9670 1-888-879-9670  
E-mail: [info@centralstatesmfg.com](mailto:info@centralstatesmfg.com)  
Website: [www.centralstatesmfg.com](http://www.centralstatesmfg.com)  
Employees: 40

### ***Corus Building Systems, KalZip Division***

4921C South Ohio Street  
Est. 2006 Distrib – National  
Dan Vinet, General Manager  
Jennifer Scott, Business Development Director  
Aluminum Roofing & Siding  
Telephones: (219) 476-7625  
Fax: (219) 476-7624  
E-mail: [jennifer.scott@corusgroup.com](mailto:jennifer.scott@corusgroup.com)  
Website: [www.kalzip.com](http://www.kalzip.com)  
Employees: 4

### ***Diamond Mfg. Co/Midwest***

600 Royal Road  
Est. 1993; Distrib. – National, International  
Marty Bonetski, Plant Manager  
Phil Guba, Midwest Sales Manager  
Perforated Metal (3469)  
Telephone: (219) 874-2374 Fax: (219) 874-8028  
Website: [www.diamondman.com](http://www.diamondman.com)  
Email: [perf@diamondman.com](mailto:perf@diamondman.com)  
Employees: 35

## INDUSTRIAL DIRECTORY

### ***Guardian Industries***

300 Hwy 212  
Est. 1946; Distrib. - International  
Keith Sandin, President  
Flexible Shaft Couplings (3429)  
Telephone: (219) 874-5248 Fax: (219) 879-6643  
E-mail: [sales@guardiancouplings.com](mailto:sales@guardiancouplings.com)  
Website: [www.guardiancouplings.com](http://www.guardiancouplings.com)  
Employees: 50

### ***Midwest Metal Products***

111 Mariner Drive, P. O. Box 8800  
Est. 1982; Distrib. - National  
Geoff Wendt Steel Rings (3312)  
Telephone: (219) 879-8595 Fax: (219) 879-8566  
Email: [sales@ringmidwest.com](mailto:sales@ringmidwest.com)  
Employees: 5-10

### ***Sandin Manufacturing***

250 Hwy 212  
Est. 2009; Distrib. - International  
Keith Sandin, President  
Flexible Shaft Couplings (3429)  
Telephone: (219) 872-2253  
Employees: 3

### ***Sanlo, Inc. A Cortland Company***

***Division of Actuant Elliott Manufacturing***  
400 State Highway 212, P. O. Box 242  
Est. 1957; Distrib. - National, International  
Plastic Coated Cable & Cable Assemblies (3496)  
Telephone: (219) 879-0241 Fax: (219) 879-5628  
Website: [www.sanlo.com](http://www.sanlo.com)  
Employees: 60

### ◆ **Optical**

#### ***Midwest Ocular Prosthetics***

450 St. John Rd Suite 404  
Est. 1996; Distrib. - National  
Jim Johnston, Owner/Sole Proprietor  
Artificial Eyes (3851)  
Telephone: (219) 874-7236 1-877-374-0015  
Fax: (219) 874-7246  
Email: [mop@netnitco.net](mailto:mop@netnitco.net)  
Employee: 1

### ◆ **Paper & Allied Products**

#### ***Packaging Group***

2125 E. U.S. Highway 12  
Elliot Weller, President Dan Goolsby, V.P.  
Telephone: (219) 879-2500 Fax: (219) 874-9007  
Email: [smilearomatics@sbcglobal.net](mailto:smilearomatics@sbcglobal.net)  
Employees: 13

### ***Michigan City Paper Box Company***

1206 Pine Street P.O. Box 275  
Est. 1904; Distrib. - National, International, Regional  
Albert Hoodwin, President  
Cotton Filled Jewelry and Mailing Boxes (2699)  
Telephone: (219) 872-8383, 877-289-2269  
Faxes: (219) 872-6035 1-877-329-2269  
Website: [www.buyabox.com](http://www.buyabox.com)  
E-mail: [al@buyabox.com](mailto:al@buyabox.com)  
Employees: 70

### ***OnLine Packaging***

124 TriQuad Drive  
Roger Teske, President  
Telephone (219) 872-0925 Fax: (219) 872-0928  
E-mail: [online@adsnet.com](mailto:online@adsnet.com)  
Packaging  
Employees: 19

### ***Fas-Pak***

411 Fairfield Avenue  
5000 S. Ohio St  
Contact: Greg Ake  
Contract Packaging Services  
Telephone: 219-874-7990

### ◆ **Plastics Manufacturing**

#### ***Lighthouse Industries, Inc.***

107 Eastwood Rd PO Box 8905  
Est. 2000; Plastics Custom Injection Molder & Tool & Die  
Todd Holloway, President  
Telephone: (219) 879-1550 Fax: (219) 879-1509  
Email: [tholloway@lighthouseindustries.com](mailto:tholloway@lighthouseindustries.com)  
Employees 19

### ◆ **Plumbing**

#### ***Chicago Faucets, a Geberit Company***

1100 Boone Drive  
Est. 1976; Distrib. - International  
Eric Franklin, President  
Plumbing Fixtures for Kitchen & Bath (3088)  
Telephone: 1-847-803-5000 ext.227  
Fax: +11 847 530 7880  
E-mail: [eric.franklin@chicagofaucets.com](mailto:eric.franklin@chicagofaucets.com)  
Web Address: [www.chicagofaucets.com](http://www.chicagofaucets.com)  
Employees: 54

#### ***Josam Company***

525 W. U.S. 20, P. O. Box T  
Est. 1987; Distrib. - International  
Barry Hodgekins, Executive Vice President  
Enameled Iron & Metal Sanitary Ware  
Plumbing Fixture Fittings & Trim (3431)(3432)  
Telephone: (219) 872-5531 Fax: (219) 874-9539  
Web Address: [www.josam.com](http://www.josam.com)  
Email: [bhodgekins@josam.com](mailto:bhodgekins@josam.com)

## INDUSTRIAL DIRECTORY

Employees: 50

### ◆ **Printing, Commercial**

#### **Montgomery & Associates (The Beacher)**

911 Franklin Street  
Est. 1985; Distrib. - Regional  
Don Montgomery, President  
Commercial Printing (2759)  
E-mail: [beacher@thebeacher.com](mailto:beacher@thebeacher.com)  
Web Address: [www.thebeacher.com](http://www.thebeacher.com)  
Telephone: (219) 879-0088 Fax: (219) 879-8070  
Employees: 9

#### **Biela Printing Company**

1004 Kentucky Street  
Est. 1970; Distrib. - National  
David Biela, President  
Commercial Printing (2759)  
Telephone: (219) 874-8094, Fax: (219) 872-3800  
Union: Communication Workers of America #14438  
Gary Typographical Union #590 Employees: 1

#### **Crismar Graphics, Inc.**

2824 E. Michigan Blvd.  
Est. 1985; Distrib. - Regional  
Beverly A. Owens, President  
Decals, Instrument Panels, Signage, Sportswear for  
Industrial/Promotional Market (2759)  
Telephone: (219) 872-6442 800-648-6479  
Fax: (219) 879-7666  
E-mail: [info@crismargraphics.com](mailto:info@crismargraphics.com)  
Web Address: [www.crismargraphics.com](http://www.crismargraphics.com)  
Employees: 9

#### **Express Press, Inc.**

2107 Franklin Street  
Est. 1977; Distrib. - Local, Regional  
Janet Beck, General Manager  
Printing, Digital Services, High Speed Copies,  
Desktop Publishing, Mailing & Finishing Svcs (2759)  
Telephone: (219) 874-2223 Fax: (219) 879-4247  
E-mail: [michigancity@express-press.com](mailto:michigancity@express-press.com)  
Website: [www.express-press.com](http://www.express-press.com) Employees: 4

#### **Foster Printing Service, Inc**

4295 S. Ohio Street, P.O. Box 2089  
Est. 1924; Distrib. - International  
Nicholas Griswold, President  
Reprinted Material for the Publishing Industry (2752)  
Telephones: (219) 879-9144 (800) 382-0808  
Fax: (219) 874-2849  
E-mail: [sales@fostereprints.com](mailto:sales@fostereprints.com)  
Website: [www.fostereprints.com](http://www.fostereprints.com) Employees: 100

#### **McKay Printing Services, LLC**

500 Huron St.  
Est. 1983; Distrib. - National  
Laurel Kuczynski, Partner  
Commercial Printers, Direct Mail (2759)  
Telephone: (219) 872-8552 Fax: (219) 872-8531  
E-mail: [laurelk@mckayprinting.com](mailto:laurelk@mckayprinting.com)  
Website: [www.mckayprinting.com](http://www.mckayprinting.com)  
Union: Typographical #736 (Non-Bargaining)  
Employees: 10

#### **Newcomb Marketing Services, Inc**

605 E. 9th Street, P. O. Box A  
Est. 1976; Distrib. - National  
Kelly Newcomb, President  
Commercial Printing (2759)  
Telephone: (219) 874-8156 Fax: (219) 874-8156  
1-800-921-1221  
E-mail: [kelly@newcombsolutions.com](mailto:kelly@newcombsolutions.com)  
Website: [www.newcombcreative.com](http://www.newcombcreative.com)  
Employees: 48

#### **Pubco Printing**

613 Franklin St.  
Est. 1966; Distrib. - Regional  
Robert Lake, President  
Commercial Printing (2759)  
Telephones: (219) 874-4245  
Fax: (219) 872-8961 Employees: 12  
E-mail: [print@pubco-printing.com](mailto:print@pubco-printing.com)  
Web Address: [www.pubco-printing.com](http://www.pubco-printing.com)

### ◆ **Printing; Industrial**

#### **Stranco, Inc.**

1306 W. U. S. Highway 20  
Est. 1954; Distrib. - International  
Steve Depalma, President  
Wiremarkers (2759)  
Telephone: (219) 874-5221 1-800-348-3217  
Fax: (219) 872-2835 Employees: 15  
E-mail: [sales@strancoinc.com](mailto:sales@strancoinc.com)  
Web Address: [www.strancoinc.com](http://www.strancoinc.com)

### ◆ **Railroads**

#### **Chicago SouthShore & South Bend Freight RR**

505 N. Carroll Avenue  
Est. 1925 (original Railroad)  
Est. 1990 (this Company); Distrib. - Regional  
Andrew Fox, President  
Railroad Freight (4011)  
Telephones: (219) 874-9000 Ext.200 1-800-873-1486  
Fax: (219) 879-3754  
E-mail: [info@southshorefreight.com](mailto:info@southshorefreight.com)

## INDUSTRIAL DIRECTORY

Website: [www.southshorefreight.com](http://www.southshorefreight.com)  
Union: UTU, TCU-Carmen,  
TCU-Clerks (53 Employees) Employees: 60

### ◆ Specialized Assembly & Packing

#### ***Michiana Resources, Inc.***

4315 E. Michigan Blvd.  
Est. 1970; Distrib. - Regional & Local  
Michael R. Horton, Chief Executive Officer  
Vocational Rehabilitation by Subcontracting  
Packaging & Assembly, Industrial sewing (3999)  
Custodial Services  
Telephone: (219) 874-4288 Fax: (219) 874-2689  
E-mail: [michiana@michianaresources.org](mailto:michiana@michianaresources.org)  
Website: [www.michianaresources.org](http://www.michianaresources.org)  
Employees: 60 Trainees: 150-175

#### ***Thermosafe, Division of Tegrant (SCA North America Packaging)***

955 S. Woodland  
Est. 1996; Distribution -  
John Trease, Plant Manager  
Plastics Foam Products (3086)  
Telephones: (219) 879-8815, 1-888-765-9362  
Fax: (219) 873-0809 Employees: 104  
E-mail: [john.trease@tegrant.com](mailto:john.trease@tegrant.com)

#### ***R&E Pallets Inc.***

1843 E US Hwy 12  
Est. 2009; Distrib - Regional  
Pallets New & Used  
Telephone 219-873-9671

### ◆ Transportation; Distribution, Heavy Haul, Motor Freight, Packing and Crating

#### ***Jack Hood Transportation, Inc***

10827 W. 400 North  
Est. 1980; Distrib. - Regional  
Jack E. Hood, President  
Telephone: (219) 874-2085 Fax: (219) 874-6953  
E-mail: [jehood@netnitco.net](mailto:jehood@netnitco.net) Employees: 8

#### ***NATIONWIDE Midwest***

4921 S Ohio St  
Magazine Distribution  
Dave Davis  
Telephone: 219-874-6600 1-800-777-5380  
Fax: 219-874-6640 Employees: 30  
E-Mail: [rrehyer@nationwidemidwest.com](mailto:rrehyer@nationwidemidwest.com)  
Website: [www.nationwidemidwest.com](http://www.nationwidemidwest.com)

#### ***Onesource, inc.***

4989 W U.S. Hwy 20  
Est. 1975 Wholesale Distribution  
Diane Sperling, President  
Telephone: 219-872-0699  
Email: [onesource@comcast.net](mailto:onesource@comcast.net)  
Web: [www.onesourceco.net](http://www.onesourceco.net) Employees: 7

#### ***Tandem Transport Corp***

1111 U.S. Highway 20 West  
Building A and Building B  
Est. 1982; Distrib. - National, Regional and Local  
David G. Bay, VP Human Resources  
Transportation Services, Freight Distribution (4212)  
Telephone: (219)874-6271 Fax (219)873-7051  
Website: [www.tand.com](http://www.tand.com)  
Email: [tkillingbeck@tand.com](mailto:tkillingbeck@tand.com)  
Union: Teamsters Local 135 Employees: 325

### ◆ Utilities

#### ***Northern Indiana Public Service Company,***

A NiSource Company  
801 East 86<sup>th</sup> Ave, Merrillville 46410  
Est. 1931; Distrib. - Regional  
Angie Nelson, Manager of Public Affairs  
Distributors of Electric & Gas (4939)  
Telephone: (219) 647-4975 Fax: (219)647-4180  
Website: [www.nipsco.nisource.com](http://www.nipsco.nisource.com)  
Email: [anelson@nisource.com](mailto:anelson@nisource.com)

INDUSTRIAL DIRECTORY

**A**

*Advance Communications, 3*  
*Arcelor Mittal 6*

**B**

*Biela Printing Company, 8*  
*Blocksom & Company, 4*  
*Brown, Inc., 2*  
*Burnham Glove Co., 1*

**C**

*Caddo Connections, Inc., 3*  
*Cadence Environmental Energy Inc.,4*  
*Central States Mfg. Inc., 6*  
*Chicago Faucets, Geberit, 7*  
*Chicago Southshore & South Bend Railroad,9*  
*Corus Building Systems, 6*  
*Crismar Graphics, Inc., 8*  
*Criterion Catalyst Company, L.P., 2*  
*Current Midwest, 5*

**D**

*Dage-MTI, Inc., 3*  
*DVT (Dekker Vacuum), 1*  
*Diamond Mfg. Co./Midwest, 7*  
*Dwyer Instruments, Inc., 5*

**E**

*Environmental Safety, 1*  
*Express Press, Inc., 8*

**F**

*Fas-Pak, 7*  
*Federal Mogul Corporation, 1*  
*Fiberbond Corporation, 4*  
*Filter Specialists, Inc., (FSI), 4*  
*Filtration Plus, Inc., 4*  
*Fi-Tech, Inc. Division of Ashley Ward, Inc., 5*  
*Foster Printing Service, Inc., 8*  
*Freezing Systems & Services, 5*  
*Frech USA, Inc., 3*  
*Freezing Systems, Inc., X*

**G**

*GAF Materials Corporation, 2*  
*Geberit Manufacturing, Inc., 7*  
*Guardian Industries, 7*

**H**

*Hearthside Food Solutions LLC, 4*

**I**

*Illiana Block & Brick, Inc., 3*  
*Integrative Flavors, Inc.,4*  
*ITW Ramset/Redhead, 2*

**J**

*Jack Hood Transportation, Inc., 9*  
*Jet Fabricators, Inc., 5*  
*Josam Company, 8*

**K**

*KTR Corporation, 2*

**L**

*Lighthouse Industries, Inc., 8*

**M**

*McKay Printing Services, LLC, 8*  
*MCTD, 6*  
*Mersino Dewatering, 2*  
*Michiana Impreglon Center, 6*  
*Michiana Resources, Inc., 9*  
*Michigan City Paper Box Company, 7*  
*Micron Technologies, 4*  
*Midwest Wheelcoaters, 6*  
*Midwest Metal Products, 7*  
*Midwest Ocular Prosthetics, 7*  
*Montgomery & Associates, 8*  
*Mulhern Belting, 5*

**N**

*NATIONWIDE Midwest, 9*  
*Newcomb Marketing Services, Inc., 8*  
*Northern Indiana Public Service Company, 9*

**O**

*Onesource, Inc. 9*  
*OnLine Packaging, 7*

**P**

*Packaging Group, 7*  
*Peters & Marske, 6*  
*PubcoPrinting, 8*

**R**

*R&E Pallets, 9*  
*Rexford Rand Corporation, 2*  
*Ringles Automotive Machine Shop, 2*  
*Ronard Industries, Inc., 3*

**S**

*Sager Metal Strip Company, 6*  
*Sammann Company, 5*  
*Sandin Manufacturing, 7*  
*Sanlo Inc, 7*  
*Sandusky-Chicago Abrasive Wheel Co., 5*  
*Schultz Properties, Meyer Glass & Mirror, 4*  
*Smith Ready Mix, Inc., 3*  
*Sprague Devices - Division of CVG, 1*  
*St. Andrews Products Inc., 1*  
*Stauffer Glove and Safety, 1*  
*Stranco, Inc., 8*  
*Sullair Corp., 1*  
*Sullivan-Palatek, 1*

**T**

*Tandem Transportation Corp., 9*  
*Teaco, Inc., 3*  
*Thermosafe, Div of Tegrant (SCA) 9*  
*Tonn & Blank Construction, 2*  
*Trainor Glass, 4*  
*Triplex Plating Inc., 6*

**U**

*US Steel (National Steel Corp), 6*  
*United States Aluminate Co., 2*

**V**

*Vanair, 1*  
*Vitamins, Inc., 4*

**W**

*Weber Sign Service, 3*  
*Weil-McLain 5*  
*Williams, West & Witt's Products Co., 4*  
*Winn Machine, Inc., 5*  
*Woodruff & Sons, Inc., 3*  
*Wozniak Tool & Die, Inc., 6*